

PROG#	LABELS	TERM	12/31/00	THROUGH	HAS PRTG. & GRAPHICS		LABELS USA, INC		LITHO GRAPHICS		NATIONAL PRT&COP		TAMS PRINTING		WHITIAM LABEL	
ITEM NUMBER	ITEM DESCRIPTION				BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	Center Line MI
1.	COMPLETE PRODUCT: FORMAT "A" Printed Black Ink Only															
1.1.	Makeready & Setup Charges: Per printed side.....		35.00	1,120.00	471.00	15,072.00	113.40	3,628.80	20.00	640.00	20.00	40.00	40.00	1,280.00		
1.2.	Run per 100 labels.....		27.00	21,600.00	9.32	7,456.00	22.04	17,632.00	7.00	5,600.00	1.05	840.00	3.20	2,560.00		
2.	Each Additional Ink															
2.1.	Makeready & Setup Charges: Per printed side.....		4	15.00	60.00	524.00	60.90	243.60	40.00	160.00	16.00	0.85	62.00	0.00	0.00	
2.2.	Run per 100 labels.....		100	15.00	1,500.00	2.65	285.00	5.60	560.00	0.85	85.00	2.00	2.00	200.00		
(2)	FORMAT "B"															
1.	Printed Black Ink Only															
1.1.	Makeready & Setup Charges: Per printed side.....		45.00	45.00	453.00	453.00	113.40	113.40	15.00	15.00	18.00	18.00	40.00	40.00	40.00	
1.2.	Run per 100 labels.....		31.00	775.00	14.50	362.50	42.42	1,060.50	13.00	325.00	0.95	23.75	3.75	93.75		
2.	Each Additional Ink															
2.1.	Makeready & Setup Charges: Per printed side.....		1	15.00	569.00	569.00	60.90	60.90	40.00	40.00	15.50	15.50	0.00	0.00	0.00	
2.2.	Run per 100 labels.....		25	19.00	475.00	4.52	113.00	6.39	159.75	24.00	600.00	0.85	21.25	2.20	55.00	
(3)	FORMAT "C"															
1.	Printed Black Ink Only															
1.1.	Makeready & Setup Charges: Per printed side.....		65.00	65.00	549.00	549.00	127.05	127.05	20.00	20.00	18.00	18.00	45.00	45.00	45.00	
1.2.	Run per 100 labels.....		39.00	975.00	17.20	430.00	42.38	1,059.50	18.00	450.00	0.95	23.75	3.90	97.50		
2.	Each Additional Ink															
2.1.	Makeready & Setup Charges: Per printed side.....		1	15.00	15.00	683.00	74.55	74.55	40.00	40.00	15.50	15.50	0.00	0.00	0.00	
2.2.	Run per 100 labels.....		25	28.00	700.00	5.76	144.00	6.39	159.75	32.00	800.00	0.85	21.25	2.40	60.00	
	ADDITIONAL OPERATIONS															
1.	Shrinkwrap...per wrap.....															
1.1.	Die Cut (Round corners, remove waste) or Kiss Cutper 100 labels.....		100	0.75	75.00	1.89	189.00	0.10	10.00	0.30	30.00	0.35	35.00	0.50	50.00	
2.	Run per labels.....															
	ADDITIONAL OPERATIONS															
1.	Shrinkwrap...per wrap.....															
1.1.	Die Cut (Round corners, remove waste) or Kiss Cutper 100 labels.....		1000	45.00	45,000.00	2.32	2,320.00	8.88	8,880.00	7.00	7,000.00	1.00	1,000.00	0.40	400.00	
	ADDITIONAL OPERATIONS															
1.	Shrinkwrap...per wrap.....															
1.1.	Die Cut (Round corners, remove waste) or Kiss Cutper 100 labels.....		1000	0.00%	72,420.00	0.00%	30,701.50	2.00%	33,769.80	2.00%	17,320.00	0.05%	2,819.00	0.14	4,881.2	
	ADDITIONAL OPERATIONS															
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